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## What Sets *Evarts Coaching* Apart?

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**We coach mid- to senior-level executives and their teams in business-to-business and business-to-consumer environments.**

### Background

- Ed has been a leader and contributor for 25 years in large (\$1b+), publically traded businesses.
- Ed has a strong background as a leader/generalist, in field and corporate environments, in all areas of human resources including communications, human resource management systems (HRMS), labor relations, leadership development, organizational development, recruitment and training.
- Ed has a varied wide-ranging background supporting business leaders of all disciplines including accounting, account management, client services, consulting, finance, engineering, human resources, information technology, marketing, product development and sales.

### Experience

- Extensive experience in large (\$1b+) multi-location and multi-demographic organizations
  - Iron Mountain – service provider 365 days per year; most US states; diverse work force
  - Filene’s, Lechmere and Jordan Marsh – service providers that measured success daily; most New England states; diverse work force
- Extensive experience in multi-business line organizations
  - Iron Mountain – digital services, records management, data protection, shredding and consulting
- Extensive experience in organizations that are growing quickly, organically and externally via acquisitions
  - Iron Mountain – grew from approximately \$400m annual revenue and 5,000 employees nationally (1998) to approximately \$3b annual revenue and 25,000 employees globally (2008)
  - Iron Mountain – managed dozens of acquisitions over a ten year period – Ed managed the human resources segment for three of the largest acquisitions in a single year period
  - Filene’s and Jordan Marsh – grew quickly via opening new stores

**Harness Your Inner Energy. Produce Powerful Results.**